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518-637-3831 ... Security Engineer, SecTech Solutions, Boulder, CO July 1998 – Dec 2002 Education Bachelor Of Technology, Information Technology In Network Administration Morrisville State College, Morrisville, NY Certifications & Achievements • Certified Information Jan 10th, 2024 Brian.prock@trestlecompanies.com

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School Strategic Negotiation Strategic Negotiation Was Written By Professor Gavin Kennedy BA MSc PhD, A Professor At Edinburgh Business School, Heriot-Watt University, Edinburgh, Scotland, Since 1984. He Ran One Of The UK's First Courses On Negotiation At Brunel University, London, In May 1972, And Has Worked For Many Blue Chip Mar 6th, 2024 Strategic Negotiation - Summaries Strategic Negotiation - Page 1 MAIN IDEA Negotiating Effectively Isn't Really An Art. Instead, It Is A Science Or A Process That Can And Should Be Systemized Because: • Deals These Days Are Becoming Far More Complex Than In Earlier Times.

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